

SERVTEC RDC RECRUTE POUR UN DE SES CLIENTS

Position: General Manager

Reference: SERVTEC.RDC-Gen_Man_199.10.2019

Apply on: <https://recrutement.servtec-drc.com>

Address / Location: DRC

Salary: To be discussed, according to the level of experience

Type of contract: CDI

Deadline: 30/11/2019

Availability: Immediate

I. PRESENTATION OF CUSTOMER

The client is a renowned multinational in the distribution of mass products, with proven extended experience on the African continent.

II. MISSION

1. Objective

Captain on board, the General Manager is the leader of the company. He defines the strategy to be implemented, decides on the allocation of resources and on the organization that will allow him to carry out the work to be done. He dispatches missions to his managers and oversees the decision-making. Visionary, he must optimize the performance of the company in the short term, while keeping in mind long-term interests.

The DRC subsidiary has strong independence and coordinates the sub-regional market.

2. Main activities

- Develop the general policy of the company: business development, marketing and financial;
- Monitor new trends in the business sector through competitive intelligence;
- Identify interesting business segments to invest in, in order to acquire more clients;
- Communicating with the employees and ensure their commitment to his decisions;
- Supervise the management of the most important company's budgets;
- Adjust company organization depending on budgets' needs and teams' needs;

Trame rédigée par :

Validée par :

- Ensure the visibility of the company on the market;
- Represent the company, particularly with the investors;
- Maintain close relationships with shareholders, reassure them about market's state and company's future;
- Sustain a corporate culture and federate the teams around a common project.

III. SKILLS AND KNOWLEDGES

- Master degree in Management, Law, Finance, etc. (Bac +5);
- Several years of professional experience as a General Manager in a major retail company;
- Strong capability to lead and galvanize teams;
- Good knowledge in management, finance, accounting, ...;
- Strong business skills to negotiate with customers;
- Excellent communication skills;
- Very good knowledge of the industry (competitors, customers and the market);
- Excellent general knowledge: political, economic, social, cultural ...;
- High sense of priorities and quick decision making in critical situations;
- Fluency in English is required, Dutch is an asset.

IV. ABILITIES AND QUALITIES

- Charisma, Good presentation, strong presence;
- Resistance to stress;
- Analytical mindset, Sense of organization;
- Relational ease, patience;
- Alertness.

N.B.

- Only the selected candidates will be contacted
- Application will only include:
 - A detailed Curriculum Vitae (including only items related to the position);
 - A motivation letter (Not a rehearsal of the CV!);
 - Professional Contacts of 3 reference persons, imperatively previous employers and / or hierarchical superiors (professional telephone numbers and professional email addresses);
 - Releases in the media, if any (Articles, interview ...).